

# Biography: Darek Wojnar, CFA

## Executive Director, Head of Distribution and Sales US for Fresco Index Shares

Education: MBA, New York University, Leonard N Stern School of Business  
BS, Electrical Engineering, New York Institute of Technology

Years of Investment Experience: 8

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- ◆ Mr. Wojnar heads US distribution and sales activities for Fresco Index Shares, the Exchange Traded Funds (ETF) initiative of UBS Global Asset Management. His responsibilities comprise establishing and maintaining relationships with broker/dealers involved in marketing ETFs and supporting Fresco sales to their institutional, hedge fund and private clients.
- ◆ Prior to his current role, Mr. Wojnar was responsible for all aspects of structuring, registration and listing of ETFs sponsored by UBS Global AM. He was a member of the Global Management Committee of the responsible business unit as well as a member of the Executive Board of a Luxembourg based Fresco SICAV, corporate vehicle for European ETFs. Mr. Wojnar began his career at UBS in 1995 within the Internal Audit team. He then went onto the Private Banking merger integration team, where he focused on integration of business models of UBS's predecessor organisations. Mr. Wojnar also established and led the New Business Group responsible for due diligence and approval of new businesses and new products within UBS Private Banking in Europe.
- ◆ Before joining UBS, Mr. Wojnar managed capital construction projects for the New York City Transit Authority. He also co-founded a small technology related business and a not-for-profit business association.
- ◆ Darek Wojnar is Series 7 registered and holds a Chartered Financial Analyst (CFA) designation.

# Biography: Joseph A. La Corte, CFA

## Managing Director, Co-Head of Global Index Market

Education: Pace University, New York  
Lubin School of Management

Years of Investment Experience: 22

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- ◆ Mr. La Corte is Co-Head of the Global Index Market Team which is comprised of members from UBS Global Asset Management in New York, Basel and London. His primary responsibility is providing Exchange Traded Fund expertise to new business development, including fund organization, fund technologies, distribution and secondary market efforts. Mr. La Corte is also the President and member of the Board of Trustees of Fresco Index Shares Funds in the US as well as Fresco a Luxembourg based SICAV.
- ◆ Prior to joining the firm, Mr. La Corte was the Founder and Managing Member of S Network, LLC., which specialized in Exchange Traded Funds (ETFs), product development, secondary market trading and distribution. His previous experience includes being a prominent member of the team that invented program trading at Kidder Peabody in the early 1980s. Later, Mr. La Corte established index arbitrage operations for Nomura Securities and Deutsche Bank, each of which ranked among the top five such operations in the market. While at Deutsche Bank, he led the CountryBaskets project and was responsible for asset management, operations, market-making and marketing.
- ◆ Mr. La Corte also served as senior consultant to The American Stock Exchange, Deutsche Börse, State Street Bank, Spear Leeds Kellogg and other significant players in the Exchange Traded Fund marketplace.
- ◆ Mr. La Corte is Series 7 registered and a Chartered Financial Analyst (CFA).